

**State of Florida Audit Reporting Package  
For**

**NEIGHBORHOOD LENDING PARTNERS, INC.**  
Tampa, Florida

For the Year Ended March 31, 2015

## Reports

**The following reports were delivered on June 19, 2015 to Neighborhood Lending Partners, Inc.:**

- Auditor General – Florida Single Audit Act – Nonprofit and For-Profit Entities Audit Report Package Submittal Checklist (Section 215.97, Florida Statutes)
- Combined Statements of Financial Position at March 31, 2015 and 2014 and Combined Statements of Activities and Cash Flows for the Years Then Ended and Supplemental Schedule of Expenditures of Federal Awards
- Summary Schedule of Prior Audit Findings
- Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of the Combined Financial Statements Performed in Accordance with Government Auditing Standards
- Independent Auditors' Report on the Internal Control Combined Report Applicable to Internal Control Over Financial Reporting Based on an Audit of Financial Statements and Internal Control Over Compliance in Accordance with OMB Circular A-133
- Schedule of Findings and Questioned Costs
- Corrective Action Plan

**AUDITOR GENERAL**  
**FLORIDA SINGLE AUDIT ACT – NONPROFIT AND FOR-PROFIT ENTITIES**  
**FINANCIAL REPORTING PACKAGE SUBMITTAL CHECKLIST**  
**(SECTION 215.97, FLORIDA STATUTES)**

Entity Name Neighborhood Lending Partners, Inc.

Entity Type (Nonprofit, For-Profit) Nonprofit

Contact Person Name and Title Debra Reyes, President

Contact Person Mailing Address 3615 West Spruce Street  
Tampa, Florida 33607

Contact Person Phone Number (813) 879-4525

Contact Person Email Address dreyes@NLP-INC.com

Fiscal Period Audited 4/1/14 - 3/31/15

Date Auditor Delivered Audit Report to Entity June 19, 2015

Does the financial reporting package include the following items required by Auditor General Rule 10.656(3):

Required for State single audits as defined by Section 215.97(2)(w), Florida Statutes, and project-specific audits as defined by Section 215.97(2)(v), Florida Statutes:

Yes A schedule of expenditures of State financial assistance as described in Auditor General Rule 10.656(3)(d)1.? **NOTE:** The schedule of expenditures of State financial assistance, when applicable, is required to be combined with the schedule of expenditures of Federal awards.

Yes The auditor's report on the schedule of State financial assistance as described in Auditor General Rule 10.656(3)(d)2.?

Yes The auditor's report on compliance with requirements that could have a direct and material effect on each major State project and on internal control over compliance as described in Auditor General Rule 10.656(3)(d)3.?

Yes A schedule of findings and questioned costs as described in Auditor General Rule 10.656(3)(d)4.?

Yes A summary schedule of prior audit findings as described in Auditor General Rule 10.656(3)(d)5.? **NOTE:** If a schedule of prior audit findings is not presented because there are no prior audit findings to be reported, this should be stated in the schedule of findings and questioned costs.

Yes A corrective action plan as described in Auditor General Rule 10.656(3)(d)6.?

Yes The management letter defined in Auditor General Rule 10.654(1)(e), and, if applicable, a written statement of explanation or rebuttal, including corrective action to be taken, concerning the deficiencies cited in the management letter (see AG Rule 10.656(3)(e))? **NOTE:** If a management letter is not presented because there are no items related to State

financial assistance required to be reported in the management letter, this should be stated in the schedule of findings and questioned costs.

Yes

Are all of the above elements of the financial reporting package included in a **single document** as required by Auditor General Rule 10.656(3)?

Yes

Is **one** paper copy and **one** electronic copy of the financial reporting package being submitted as required by Auditor General Rule 10.657(1)? **NOTE:** There are no provisions in the statutes for any extension for filing the financial reporting package.

Yes

Is the electronic copy named using all lower case letters as follows? [fiscal year] [name of entity].pdf. For example, the converted document for the 2012-13 fiscal year for "Example Nonprofit" entity should be named 2013 example nonprofit.pdf.

Yes

Is the financial reporting package being submitted within 45 days after receipt of the financial reporting package from the auditor, but no later than 9 months after the end of the fiscal year as required by Auditor General Rule 10.657(2)?

**Required only for State single audits as defined by Section 215.97(2)(w), Florida Statutes:**

Yes

The annual financial statements described in Auditor General Rule 10.655, as applicable, together with related notes to the financial statements (see Auditor General Rule 10.656(3)(f))?

Yes

Required supplementary information (RSI) such as the Management's Discussion and Analysis, or the Budgetary Comparison Schedule required as RSI if not presented as part of the financial statements (see Auditor General Rule 10.655(3))? **NOTE:** This applies only to nonprofit organizations that are determined to be governmental entities.

Yes

The auditor's report on the financial statements as described in Auditor General Rule 10.656(3)(b)?

Yes

The auditor's report on compliance and internal control based on an audit of the financial statements as described in Auditor General Rule 10.656(3)(b)?

Yes

If applicable, the auditor's reports and related financial information required pursuant to the Federal *Single Audit Act Amendments of 1996*, OMB Circular A-133, or other applicable Federal law (see AG Rule 10.656(3)(c))?

**This checklist should accompany the financial reporting package.** It is suggested that you retain a copy of the checklist for your files. Do not hesitate to contact this office if assistance or clarification is needed regarding reporting requirements. Our telephone and fax numbers, and electronic addresses, are as follows:

**Address –**

Auditor General  
Local Government Audits/342  
Claude Pepper Building, Room 401  
111 West Madison Street  
Tallahassee, FL 32399-1450

Telephone: (850) 412-2881  
Fax: (850) 487-4403

Email Address: [flaudgen\\_localgovt@aud.state.fl.us](mailto:flaudgen_localgovt@aud.state.fl.us)  
Web site Address: [www.myflorida.com/audgen](http://www.myflorida.com/audgen)

**Combined Statements of Financial Position at March 31, 2015 and 2014 and  
Combined Statements of Activities and Cash Flows for the Years Then Ended  
and Supplemental Schedule of Expenditures of Federal Awards**



**Audited Combined Financial Statements**

**At March 31, 2015 and 2014 and For the Years Then Ended  
With Supplementary Schedules for Fiscal 2015**

**(Together with Independent Auditors' Report)**



**Unqualified Opinion on the Combined Financial Statements and  
Supplementary Schedules**

**Independent Auditors' Report**

Board of Directors  
Neighborhood Lending Partners, Inc.  
Tampa, Florida:

**Report on the Financial Statements**

We have audited the accompanying combined financial statements of Neighborhood Lending Partners, Inc. and Affiliates (the "Company"), which comprise the combined statements of financial position as of March 31, 2015 and 2014, and the related combined statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

**Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

**Auditor's Responsibility**

Our responsibility is to express an opinion on these combined financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of the Company as of March 31, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Other Matters**

Our audit was conducted for the purpose of forming an opinion on the combined financial statements as a whole. The accompanying schedule of expenditures of federal awards for 2015 is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations* and is not a required part of the basic combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. In addition, the combining statement of financial position at March 31, 2015 and combining statement of activities for the year ended March 31, 2015 are presented for purposes of additional analysis of the combined financial statements rather than to present the financial position and changes in net assets of the individual companies. Such information has been subjected to the auditing procedures applied in the audit of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the combined financial statements as a whole.

## **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated June 19, 2015 on our consideration of the Company's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Company's internal control over financial reporting and compliance.

*Hacker, Johnson & Smith PA*

HACKER, JOHNSON & SMITH PA  
Tampa, Florida  
June 19, 2015

**NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES**

**Combined Statements of Financial Position**

<b>Assets</b>	<u>At March 31,</u>	
	<u>2015</u>	<u>2014</u>
Cash:		
Restricted	\$ 12,743,188	10,246,699
Unrestricted	<u>1,923,759</u>	<u>1,136,653</u>
Total cash	14,666,947	11,383,352
Short-term investments - money market funds	<u>728,367</u>	<u>725,289</u>
Cash and cash equivalents	15,395,314	12,108,641
Mortgage loans, net of allowance for loan losses of \$11,471 and \$32,894 in 2015 and 2014	1,082,919	1,174,914
Mortgage loans, CDFI, net of allowance for loan losses of \$118,502 and \$172,763 in 2015 and 2014	8,496,404	9,588,032
Mortgage loans, HHRP	5,611,510	5,635,679
Accrued interest receivable	197,385	220,057
Servicing fees receivable	29,538	31,612
Other receivables	32,408	53,241
Property and equipment, net	982,584	1,001,238
Other assets	<u>297,502</u>	<u>201,558</u>
Total assets	\$ <u>32,125,564</u>	<u>30,014,972</u>
 <b>Liabilities and Net Assets</b>		
Liabilities:		
Accounts payable and accrued expenses	375,089	305,500
NSP 2 payables	1,788,618	711,853
Note payable to bank	500,000	500,000
Escrow deposits	9,948,783	8,022,409
Due to the City of St. Petersburg	1,329,180	1,338,795
Due to Desoto County	3,191,594	3,197,759
Mortgage note payable	<u>711,446</u>	<u>738,135</u>
Total liabilities	17,844,710	14,814,451
Commitments and contingencies (Notes 10, 11 and 12)		
Net assets:		
Unrestricted	<u>6,583,359</u>	<u>6,554,918</u>
Temporarily restricted:		
CDFI Grants	5,225,206	6,173,314
Other Grants	<u>2,472,289</u>	<u>2,472,289</u>
Total temporarily restricted	<u>7,697,495</u>	<u>8,645,603</u>
Total net assets	14,280,854	15,200,521
Total liabilities and net assets	\$ <u>32,125,564</u>	<u>30,014,972</u>

See accompanying Notes to Combined Financial Statements.

**NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES**

**Combined Statement of Activities**

**Year Ended March 31, 2015**

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
Revenues:			
NSP2 Grants	\$ -	1,037,556	1,037,556
NSP2 program income	-	1,374,773	1,374,773
Loan servicing fees	685,768	-	685,768
Loan facilitation fees	316,005	-	316,005
Interest income, mortgage loans	191,398	-	191,398
Interest income and other	71,311	-	71,311
Net assets released from restrictions	<u>3,360,437</u>	<u>(3,360,437)</u>	<u>-</u>
 Total revenues	 <u>4,624,919</u>	 <u>(948,108)</u>	 <u>3,676,811</u>
Expenses:			
NSP2 grant expenses	1,037,556	-	1,037,556
NSP2 program expenses	1,374,773	-	1,374,773
Salaries and employee benefits	972,226	-	972,226
Professional fees	108,471	-	108,471
Rental and maintenance	39,513	-	39,513
Office	74,729	-	74,729
Depreciation	31,369	-	31,369
Provision for loan losses	544,599	-	544,599
Interest expense	46,043	-	46,043
Travel	69,836	-	69,836
Return of SHIP funds	198,108	-	198,108
Other	<u>99,255</u>	<u>-</u>	<u>99,255</u>
 Total expenses	 <u>4,596,478</u>	 <u>-</u>	 <u>4,596,478</u>
 Change in net assets	 28,441	 (948,108)	 (919,667)
 Net assets at beginning of year	 <u>6,554,918</u>	 <u>8,645,603</u>	 <u>15,200,521</u>
 Net assets at end of year	 <u>\$ 6,583,359</u>	 <u>7,697,495</u>	 <u>14,280,854</u>

See accompanying Notes to Combined Financial Statements.

**NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES**

**Combined Statement of Activities**

**Year Ended March 31, 2014**

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
Revenues:			
NSP2 Grants	\$ -	2,062,896	2,062,896
NSP2 program income	-	3,923,243	3,923,243
Loan servicing fees	739,312	-	739,312
Loan facilitation fees	316,684	-	316,684
Interest income, mortgage loans	233,448	-	233,448
Interest income and other	184,363	-	184,363
Net assets released from restrictions	<u>9,215,668</u>	<u>(9,215,668)</u>	<u>-</u>
 Total revenues	 <u>10,689,475</u>	 <u>(3,229,529)</u>	 <u>7,459,946</u>
Expenses:			
NSP2 grant expenses	2,062,896	-	2,062,896
NSP2 program expenses	3,923,243	-	3,923,243
DeSoto County grant expense (see Note 11)	3,229,529	-	3,229,529
Salaries and employee benefits	965,784	-	965,784
Professional fees	103,555	-	103,555
Rental and maintenance	27,983	-	27,983
Office	63,813	-	63,813
Depreciation	30,646	-	30,646
Provision for loan losses	57,436	-	57,436
Interest expense	44,857	-	44,857
Travel	54,987	-	54,987
Other	<u>81,227</u>	<u>-</u>	<u>81,227</u>
 Total expenses	 <u>10,645,956</u>	 <u>-</u>	 <u>10,645,956</u>
 Change in net assets	 43,519	 (3,229,529)	 (3,186,010)
 Net assets at beginning of year	 <u>6,511,399</u>	 <u>11,875,132</u>	 <u>18,386,531</u>
 Net assets at end of year	 <u>\$ 6,554,918</u>	 <u>8,645,603</u>	 <u>15,200,521</u>

See accompanying Notes to Combined Financial Statements.

**NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES**

**Combined Statements of Cash Flows**

	<u>Year Ended March 31,</u>	
	<u>2015</u>	<u>2014</u>
Cash flows from operating activities:		
Decrease in net assets	\$ (903,667)	(3,186,010)
Adjustments to reconcile decrease in net assets to net cash provided by (used in) operating activities:		
Depreciation	31,369	30,646
Noncash grant expense	-	3,229,529
Provision for loan losses	544,599	57,436
Loss on sale of foreclosed real estate	5,000	-
Amortization of deferred loan fees and costs, net	(13,643)	(4,362)
Decrease (increase) in accrued interest receivable	22,672	(14,802)
Decrease in servicing fees receivable	2,074	3,099
Decrease in other receivables	20,833	82,767
Increase (decrease) in NSP 2 payables	1,076,765	(68,249)
Increase in other assets	(65,905)	(14,948)
Increase in accounts payable and accrued expenses	39,550	31,017
Increase (decrease) in escrow deposits	1,926,374	(1,425,805)
Gain on sale of foreclosed real estate	-	(17,914)
Decrease in due to member banks	-	(461,413)
	<u>2,686,021</u>	<u>(1,759,009)</u>
Net cash provided by (used in) operating activities		
Cash flows from investing activities:		
Net mortgage loan repayments (originations)	91,995	(128,057)
Net mortgage loan repayments - CDFI	466,672	1,566,617
Net mortgage loan repayments - HHRP	24,169	23,514
Purchase of property and equipment	(12,715)	(6,786)
Proceeds from sale of foreclosed real estate	<u>73,000</u>	<u>358,314</u>
	<u>643,121</u>	<u>1,813,602</u>
Net cash provided by investing activities		
Cash flows from financing activities:		
Repayment of loan from the City of St. Petersburg, net	(9,615)	(518,169)
Repayment of loans from Desoto County	(6,165)	(31,770)
Repayment of mortgage note payable	<u>(26,689)</u>	<u>(25,301)</u>
	<u>(42,469)</u>	<u>(575,240)</u>
Net cash used in financing activities		
Net increase (decrease) in cash and cash equivalents	3,286,673	(520,647)
Cash and cash equivalents at beginning of year	<u>12,108,641</u>	<u>12,629,288</u>
Cash and cash equivalents at end of year	\$ <u>15,395,314</u>	<u>12,108,641</u>
Supplemental disclosure of cash flow information -		
Cash paid for interest	\$ <u>46,043</u>	<u>44,857</u>
Noncash transactions:		
Noncash grant expense resulting from agreement with Desoto County to return restricted assets.	\$ <u>-</u>	<u>3,229,529</u>
Loans reclassified to foreclosed real estate	\$ <u>78,000</u>	<u>-</u>

See accompanying Notes to Combined Financial Statements.

# NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES

## Notes to Combined Financial Statements

At March 31, 2015 and 2014 and For the Years Then Ended

### (1) Organization and Summary of Significant Accounting Policies

**Organization.** Neighborhood Lending Partners, Inc. ("NLP") is a private not-for-profit organization established to arrange for financing and provide technical assistance to facilitate the development of affordable housing, and to otherwise support community development and redevelopment needs. NLP lessened the burden of government jurisdictions by working with public agencies to achieve maximum leverage of public and private dollars and provide technical assistance to project sponsors. NLP is the parent affiliated company for Neighborhood Lending Partners of West Florida, Inc. ("NLPWF"), Neighborhood Lending Partners of South Florida, Inc. ("NLPSF") and Neighborhood Lending Partners of North Florida, Inc. ("NLPNF"). NLPWF conducts its operations in nineteen counties located in the West Florida area. NLPSF provides services in four South Florida counties. NLPNF provides services in forty-four North Florida counties.

The only activity of NLP is the operations of its affiliates. NLP, NLPWF, NLPSF and NLPNF are combined due to common control.

A consortium of member banks of NLPWF, NLPSF and NLPNF provided first mortgage loan commitment and funding capacity as provided under Loan Operating Agreements with each entity (the "Old Agreements"). Through December 31, 2008 each member funded its proportionate share of a loan based on its proportionate share of the loan pool, subject to minimum funding criteria. Under the Agreements in place as of December 31, 2008, NLPWF, NLPSF and NLPNF could fund loans through two methods, participation loans or portfolio loans. Participation loans are loans where NLPWF, NLPSF or NLPNF have sold the loans directly to its members while portfolio loans are loans that NLPWF, NLPSF or NLPNF have put on its books as mortgage loans receivables and are funded through corresponding notes payable to member banks. Subsequent to December 31, 2008, participation by member banks is on a voluntary loan by loan basis (see Note 12).

Also NLPWF receives funding under grants from the Community Development Financial Institutions Fund ("CDFI"), State Housing Initiatives Partnership ("SHIP") funds and Hurricane Housing Recovery Program ("HHRP") funds from local jurisdictions in which NLPWF operates. These funds are used to provide second or third mortgage loans in housing developments that provide for low-income families and residents and for residents with "special housing needs" (see Note 10).

In addition, NLPWF received a grant from Neighborhood Stabilization Program 2 ("NSP 2"). These funds are used to assist in the redevelopment and rehabilitation of abandoned and foreclosed properties (See Note 13).

(continued)

# NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES

## Notes to Combined Financial Statements, Continued

### (1) Organization and Summary of Significant Accounting Policies, Continued

**Subsequent Events.** Management has evaluated events occurring subsequent to the balance sheet date through June 19, 2015 (the financial statement issuance date), determining no events require additional disclosure in these combined financial statements.

**Basis of Presentation.** The accompanying combined financial statements include NLP, NLPWF, NLPSF and NLPNF (collectively the "Company"). All significant intercompany accounts and transactions have been eliminated.

The accounting and reporting policies of the Company conform to accounting principles generally accepted in the United States of America. The following summarizes the more significant of these policies and practices.

**Estimates.** The preparation of combined financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the combined financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Financial Statement Presentation.** The Company is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. In addition, the expenses are required to be reported by their functional classification. All expenses of the Company are program services relating to lending activities.

**Restricted Cash.** At March 31, 2015, restricted cash represented \$932,183 of principal, interest and risk free payments received from borrowers and held on behalf of the local jurisdictions under the CDFI and SHIP programs. In addition, \$73,604 was restricted for future loan programs related to the note payable to bank (see note 5). Also, restricted cash included \$9,948,783 of escrow payments received from borrowers. Restricted cash related to the NSP 2 grant was \$1,788,618.

At March 31, 2014, restricted cash represented \$1,504,010 of principal, interest and risk free payments received from borrowers and held on behalf of the local jurisdictions under the CDFI and SHIP programs. In addition, \$8,427 was restricted for future loan programs related to the note payable to bank (see note 5). Also, restricted cash included \$8,022,409 of escrow payments received from borrowers. Restricted cash related to the NSP 2 grant was \$711,853.

(continued)

# NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES

## Notes to Combined Financial Statements, Continued

### (1) Organization and Summary of Significant Accounting Policies, Continued

**Grants.** Grants received are recognized as revenue in the period received at their fair values. The Company also distinguishes between grants received that increase permanently restricted net assets, temporarily restricted net assets and unrestricted net assets. The expiration of donor imposed restrictions are recognized in the period in which the restrictions expire. When the grant restriction expires, that is, when the stipulated time restriction ends and the purpose of the restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. The grants received from counties and cities in connection with the CDFI program will always be classified as temporarily restricted net assets (see Note 10). CDFI program funds are required to be used primarily for affordable housing and economic development.

**Cash and Cash Equivalents.** Cash and cash equivalents consist of cash on deposit in financial institutions with original maturities of less than three months.

**Loans.** Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off are reported at their outstanding principal adjusted for any charge-offs, the allowance for loan losses, and any deferred fees or costs on originated loans.

Loan origination fees and certain direct origination costs are capitalized and recognized as an adjustment of the yield of the related loan. Commitment fees are capitalized and amortized over the commitment and loan term using the level yield method. If the commitment expires unexercised, the unamortized fee is recognized in revenue.

The allowance for loan losses on loans made under the CDFI program and loans not funded through corresponding notes payable to member banks is increased by charges to operations and decreased by charge-offs (net of recoveries). Management's periodic evaluation of the adequacy of the allowance is based on the Company's past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral, and current economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. There were no changes in policy or methodology during the years ended March 31, 2015 or 2014.

The allowance consists of specific and general components. The specific component relates to loans that are impaired. For such loans, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the loan is lower than the carrying value of that loan. The general component covers all other loans and is based on historical loss experience adjusted for qualitative factors.

(continued)

# NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES

## Notes to Combined Financial Statements, Continued

### (1) Organization and Summary of Significant Accounting Policies, Continued

**Loans, Continued.** The historical loss component of the allowance is determined by losses recognized. This is supplemented risk factors impacting loans such as deterioration of property values and reduced consumer and business spending as a result of unemployment. The historical experience is adjusted for the following qualitative factors, national and local economic conditions, industry conditions, trends in past due and impaired loans, underwriting, lending policies and procedures, and experience of lending personnel and other trends or uncertainties that could affect management's estimate of probable losses.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral-dependent.

**Transfer of Financial Assets.** Transfers of financial assets or a participating interest in an entire financial asset are accounted for as sales, when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity. A participating interest is a portion of an entire financial asset that (1) conveys proportionate ownership rights with equal priority to each participating interest holder (2) involves no recourse (other than standard representations and warranties) to, or subordination by, any participating interest holder, and (3) does not entitle any participating interest holder to receive cash before any other participating interest holder.

**Property and Equipment.** Land is carried at cost. Building, furniture, fixtures and equipment are recorded at cost and depreciated using the straight-line method over the estimated useful lives of the respective assets.

(continued)

# NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES

## Notes to Combined Financial Statements, Continued

### (1) Organization and Summary of Significant Accounting Policies, Continued

**Foreclosed Real Estate.** Foreclosed real estate acquired through, or in lieu of, loan foreclosure are to be sold and are initially recorded at the fair value less estimated selling costs at the date of foreclosure. After foreclosure, valuations are periodically performed by management and the foreclosed real estate is carried at the lower of carrying amount or fair value less estimated selling costs. Revenue and expenses from operations and changes in the valuation allowance are included in the combined statements of activities.

**Loan Facilitation Fees.** Loan facilitation fees totaled \$316,005 and \$316,684 for the years ended March 31, 2015 and 2014, respectively on loans originated by the Company for member banks.

**Loan Servicing Fees.** Loan servicing fees totaled \$685,768 and \$739,312 for the years ended March 31, 2015 and 2014, respectively. The servicing portfolio totaled approximately \$103,809,000 and \$111,630,000 at March 31, 2015 and 2014, respectively.

**Fair Value Measurements.** Fair value is the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The fair value hierarchy requires the Company to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The hierarchy describes three levels of inputs that may be used to measure fair value:

Level 1: Observable inputs such as quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities that are not active; and model-driven valuations whose inputs are observable or whose significant value drivers are observable. Valuations may be obtained from, or corroborated by, third-party pricing services.

Level 3: Unobservable inputs to measure fair value of assets and liabilities for which there is little, if any market activity at the measurement date, using reasonable inputs and assumptions based upon the best information at the time, to the extent that inputs are available without undue cost and effort.

(continued)

# NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES

## Notes to Combined Financial Statements, Continued

### (1) Organization and Summary of Significant Accounting Policies, Continued

**Fair Value Measurements, Continued.** The following describes valuation methodologies used for assets measured at fair value:

*Impaired Loans.* Estimates of fair value are determined based on a variety of information, including the use of available appraisals, estimates of market value by licensed appraisers or local real estate brokers and the knowledge and experience of the Company's management related to values of properties in the Company's market areas. Management takes into consideration the type, location and occupancy of the property as well as current economic conditions in the area the property is located in assessing estimates of fair value. Accordingly, fair value estimates for impaired loans are classified as Level 3.

*Foreclosed Real Estate.* Estimates of fair values are determined based on a variety of information, including the use of available appraisals, estimates of market value by licensed appraisers or local real estate brokers and the knowledge and experience of the Company's management related to values of properties in the Company's market areas. Management takes into consideration the type, location and occupancy of the property as well as current economic conditions in the area the property is located in assessing estimates of fair value. Accordingly, the fair values estimates for foreclosed real estate are classified as Level 3.

**Reclassifications.** Certain reclassifications of prior period amounts have been made to conform to the current period presentation.

### (2) Loans and the Allowance for Loan Losses

The Company's loan portfolio has one portfolio segment. Commercial real estate loans consist of loans to finance real estate purchases, refinancing, expansions and improvements to commercial properties. These loans are secured by first liens on the properties located within the market area. The Company's underwriting analysis includes credit verification, independent appraisals, a review of the borrower's financial condition, and a detailed analysis of the borrower's underlying cash flows. The repayment of these loans largely depends on the results of operations and management of these properties. Adverse economic conditions also affect the repayment ability on commercial real estate loans to a greater extent than residential real estate loans.

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company analyzes loans individually by classifying the loans as to credit risk. This analysis is performed on at least an annual basis. The Company uses the following definitions for risk ratings:

**Pass** – A Pass loan's primary source of loan repayment is satisfactory, with secondary sources very likely to be realized if necessary.

(continued)

# NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES

## Notes to Combined Financial Statements, Continued

### (2) Loans and the Allowance for Loan Losses, Continued

**Special Mention** – A Special Mention loan has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in the deterioration of the repayment prospects for the asset or the Company's credit position at some future date. Special Mention loans are not adversely classified and do not expose a company to sufficient risk to warrant adverse classification.

**Substandard** – A Substandard loan is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified must have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected.

**Doubtful** – A loan classified Doubtful has all the weaknesses inherent in one classified Substandard with the added characteristics that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

**Loss** – A loan classified Loss is considered uncollectible and of such little value that continuance as a bankable asset is not warranted. This classification does not mean that the asset has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off this basically worthless asset even though partial recovery may be affected in the future.

Loans are summarized as follows:

	<b>At March 31,</b>	
	<b>2015</b>	<b>2014</b>
Commercial real estate	\$ 15,396,391	16,693,510
Less:		
Allowance for loan losses	(129,973)	(205,657)
Deferred loan fees, net	(75,585)	(89,228)
	<b>\$ 15,190,833</b>	<b>16,398,625</b>

(continued)

**NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES**

**Notes to Combined Financial Statements, Continued**

**(2) Loans and the Allowance for Loan Losses, Continued**

The following summarizes the loan credit quality:

	<u>At March 31,</u>	
	<u>2015</u>	<u>2014</u>
<i>Credit Risk Profile by Internally Assigned Grade:</i>		
Grade:		
Pass	\$ 9,997,139	11,558,736
Special mention	132,235	141,182
Substandard	4,064,300	4,993,592
Doubtful	<u>1,202,717</u>	<u>-</u>
 Total	 \$ <u>15,396,391</u>	 <u>16,693,510</u>

A summary of the activity in the allowance for loan losses is as follows:

	<u>Year Ended March 31,</u>	
	<u>2015</u>	<u>2014</u>
Beginning balance	\$ 205,657	216,387
Provision for loan losses	544,599	57,436
Charge-offs	<u>(620,283)</u>	<u>(68,166)</u>
 Ending balance <sup>(1)</sup>	 \$ <u>129,973</u>	 <u>205,657</u>

<sup>(1)</sup> Includes the allowance for loan losses for mortgage loans and mortgage loans, CDFI (see Note 10).

At March 31, 2015, all loans were current except for one nonaccrual and impaired loan with an outstanding balance of \$1,202,717, no specific reserve was required with respect to this loan. The average investment in impaired loans was approximately \$680,000 and no interest income was received on recognized with respect to impaired loans during the year ended March 31, 2015. At March 31, 2014, all loans were current except for one impaired loan with a total outstanding principal balance of \$104,157. A specific reserve of \$26,000 was recorded with respect to this loan as of March 31, 2014. The specific reserve was recognized in the year ended March 31, 2014. The average investment in impaired loans was approximately \$393,000 and there was no interest income recognized or recorded with respect to this impaired loan during the year ended March 31, 2014. There were no troubled debt restructurings during the years ended March 31, 2015 or 2014.

(continued)

**NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES**

**Notes to Combined Financial Statements, Continued**

**(3) Property and Equipment, Net**

Property and equipment consists of the following:

	<b>At March 31,</b>	
	<b>2015</b>	<b>2014</b>
Land	\$ 153,032	153,032
Building	1,072,220	1,072,220
Furniture and fixtures	143,956	143,956
Equipment	32,778	23,711
Total, at cost	1,401,986	1,392,919
Less accumulated depreciation	(419,402)	(391,681)
Property and equipment, net	\$ 982,584	1,001,238

**(4) Foreclosed Real Estate**

During the year ended March 31, 2015, one property went into foreclosure with a book value of \$78,000. The property sold during the year ended March 31, 2015 with net proceeds of \$73,000 for a loss on sale of approximately \$5,000. During the year ended March 31, 2014, there were no foreclosures. As of March 31, 2015 and 2014, all foreclosed real estate was sold.

**(5) Note Payable to Bank**

In fiscal 2012, the Company entered into an equity equivalent investment agreement with Wells Fargo for \$500,000 in order to assist in the extension of loans in support of low to moderate-income households and financially underserved geographic markets, more specifically the financing of affordable housing, community revitalization and 504 SBA loans in the geographic markets of Florida. The note is payable in quarterly interest payments at 2% through March 2022 at which time the unpaid balance is due. If the Company is in good standing at this time, the maturity date will be automatically extended for two years with quarterly interest payments continuing and quarterly principal payments of \$62,000 will begin. The balance outstanding at March 31, 2015 and 2014 was \$500,000. In addition, the balance outstanding of loans funded through the note totaled \$426,396 and \$491,404 at March 31, 2015 and 2014, respectively.

In addition, the Company has a \$5 million revolving line of credit with a bank with no balance outstanding at March 31, 2015. The line of credit bears interest at three month Libor plus 3.50 percent, subject to an overall floor interest rate of 4.00 percent. The line of credit matures November 30, 2020. The line of credit is collateralized by the assigned interest in the loans the Company funds through the line of credit. The line of credit is also subject to restrictive covenants.

(continued)

# NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES

## Notes to Combined Financial Statements, Continued

### **(6) Mortgage Note Payable**

The Company has a note payable outstanding with a member bank for the funding of their main office building. At March 31, 2015 and 2014, the balance of this note payable was \$711,446 and \$738,135, respectively. The note is payable in monthly principal and interest payments totaling \$5,947 through November 2015 at which time the unpaid balance is due. The note payable bears interest at a fixed rate of 5.25% and is collateralized by a building with a net book value of \$813,818 at March 31, 2015.

### **(7) Related Party Transactions and Concentrations of Credit Risk**

The Company had \$15,395,314 and \$12,108,641 on deposit with member banks in general operating accounts, payroll accounts, escrow accounts and short-term investment accounts as of March 31, 2015 and 2014, respectively.

### **(8) Tax Status**

The Company, based on its Internal Revenue Service determination letter, dated November 13, 1997, is a publicly supported organization exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code. Accordingly, the accompanying combined financial statements do not include any provision for income taxes.

The Company is required to recognize the financial statement impact of a tax position when it is more likely than not that the position will be sustained upon examination. Any interest and penalties recognized associated with a tax position would be accrued in the Company's combined financial statements. Currently, the tax years ended March 31, 2014, 2013 and 2012 are open and subject to examination by the Internal Revenue Service and the Florida Department of Revenue. However, the Company is not currently under audit nor has the Company been contacted by any of these jurisdictions. Based on the evaluation of the Company's tax positions, management believes all positions taken would be upheld under an examination. Therefore, no provision for the effects of uncertain tax positions has been recorded for the years ended March 31, 2015 or 2014.

(continued)

**NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES**

**Notes to Combined Financial Statements, Continued**

**(9) Retirement Plan**

The Company has a profit sharing plan established in accordance with the provisions of Section 401(k) of the Internal Revenue Code. The profit sharing plan is available to all employees electing to participate after meeting certain length of service requirements. The Company contributed \$74,315 and \$63,644 to the plan during the years ended March 31, 2015 and 2014, respectively.

**(10) Community Development Financial Institutions Program**

In fiscal years 2003, 2002 and 1997, the Company was awarded grants, subject to certain conditions, in the amounts of \$1,067,000, \$2,000,000 and \$2,500,000, respectively, from the CDFI which were matched with grants from ten of the local jurisdictions in which operations are conducted (Hernando, Hillsborough, Pasco, Pinellas, Sarasota and Polk Counties and the Cities of St. Petersburg and Sarasota). The matching funds were provided from the local allocations from the State of Florida's SHIP Funds. All funds, except for those received from the City of St. Petersburg 1997 grant agreement, are used as a revolving loan fund to provide second or third mortgage loans that are needed to meet gap financing requirements in housing developments for low-income families and residents and for "special needs" housing. In addition, in 2011 the Company was awarded a \$750,000 grant which is not subject to matching requirements. This grant was released from restrictions during the year ended March 31, 2015. Mortgage loans, CDFI, are as follows:

	<u>At March 31,</u>	
	<u>2015</u>	<u>2014</u>
Mortgage loans	\$ 8,690,491	9,850,023
Less:		
Allowance for loan losses	(118,502)	(172,763)
Unamortized loan fees and costs, net	<u>(75,585)</u>	<u>(89,228)</u>
	<u>\$ 8,496,404</u>	<u>9,588,032</u>

(continued)

**NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES**

**Notes to Combined Financial Statements, Continued**

**(10) Community Development Financial Institutions Program, Continued**

Temporarily restricted net assets are as follows:

Name	At March 31,	
	<u>2015</u>	<u>2014</u>
CDFI - 1997	\$ -	-
Matching funds:		
Polk County	498,518	498,518
Pasco County	696,527	894,635
Hillsborough County	1,315,135	1,315,135
Pinellas County	<u>50,000</u>	<u>50,000</u>
Total	<u>2,560,180</u>	<u>2,758,288</u>
 CDFI – 2002	 -	 -
Matching funds:		
Hillsborough County	1,169,100	1,169,100
City and County of Sarasota	792,275	792,275
Polk County	<u>503,651</u>	<u>503,651</u>
Total	<u>2,465,026</u>	<u>2,465,026</u>
 CDFI – 2003	 -	 -
Matching funds-		
Hernando County	<u>200,000</u>	<u>200,000</u>
 CDFI – 2010	 <u>-</u>	 <u>750,000</u>
Temporarily restricted net assets – CDFI grants	\$ <u>5,225,206</u>	<u>6,173,314</u>

(continued)

# NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES

## Notes to Combined Financial Statements, Continued

### (10) Community Development Financial Institutions Program, Continued

The matching funds received from the Counties and the City and County of Sarasota are classified as grants and will be maintained as revolving lines to be used for future lending under the program. All principal payments received from borrowers will be retained by the Company and used to fund subsequent loans in the respective counties or cities. All such subsequent loans will require approval of the specific County or City and must be in accordance with the provisions of the CDFI guidelines. Due to the requirement that the Counties and City approve all subsequent loans under these grants, such grants will be recorded as temporarily restricted net assets. The Company retains 50% of all interest collected, a portion of which is to be used for future loan programs and a portion to cover administration costs. The remaining agreements with Counties excluding Hernando County were also modified to allow the Company's portion to be used entirely for administrative costs. The remaining 50% is remitted to the Counties and Cities.

At March 31, 2015 and 2014, principal and interest payments received from borrowers and interest earned but not yet collected from borrowers that is due to local jurisdictions is included in accounts payable and accrued expenses.

### (11) Temporarily Restricted Net Assets – Other Grants

Temporarily restricted net assets – other grants consist of the following:

	<u>At March 31,</u>	
	<u>2015</u>	<u>2014</u>
Polk County - HHRP	\$ <u>2,472,289</u>	<u>2,472,289</u>

The amounts received under the HHRP program are classified as grants and will be maintained as revolving lines to be used for future lending under the program. All such subsequent loans will require approval of the specific County and must be in accordance with the provisions of the HHRP guidelines. Due to the requirement that the Counties approve all subsequent loans under these grants, such grants are recorded as temporarily restricted net assets. The Company retains 50% of all interest collected, a portion of which is to be used for future loan programs and a portion to cover administration costs. The remaining 50% is remitted to the Counties. All of the County agreements were modified to allow the Company's portion to be used entirely for administrative costs.

(continued)

# NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES

## Notes to Combined Financial Statements, Continued

### (12) Commitments

Subsequent to December 31, 2008, participation by member banks is on a voluntary loan by loan basis. The amounts pledged, but not committed, as of March 31, 2015 were \$8,000,000 for NLPNF, \$8,750,000 for NLPSF, and \$6,391,000 for NLPWF. At March 31, 2015, the Company had no loan commitments relating to loans to be funded by the member banks.

The loans outstanding under the Old Agreements are as follows:

	<u>NLPSF</u>	<u>NLPWF</u>	<u>NLPNF</u>
Participation loans-			
Closed and funded	\$ <u>7,303,006</u>	<u>35,023,170</u>	<u>20,335,308</u>

### (13) Neighborhood Stabilization Program 2

On February 11, 2010, the Company was awarded a grant, subject to certain conditions, in the amount of \$50,000,000 from the Department of Housing and Urban Development ("HUD") under NSP 2. The Company was the lead applicant of a consortium consisting of Pasco County, Florida, Pinellas County, Florida and the Housing Finance Authority of Pinellas County. The Company has entered into agreements with the members of the consortium in accordance with the NSP 2 requirements to determine funding arrangements and allocations. The Company administers the funds and oversees the NSP 2 activities as defined by the grant. The purpose of NSP 2 is to assist in the redevelopment and rehabilitation of abandoned and foreclosed properties. The NSP 2 grant called for expenditures of 50% of the total initial allocation within two years of the HUD award date and expenditures of 100% of the total initial allocation within three years of the HUD award date. The Company complied with these requirements. The Company is reimbursed by HUD for qualified grant expenditures. During the years ended March 31, 2015 and 2014, there have been expenditures and reimbursements under the NSP 2 grant of \$2,461,961 and \$2,047,072, respectively.

## NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES

## Schedule of Expenditures of Federal Awards

For the Year Ended March 31, 2015

<u>Federal/State Agency/Pass-Through Grantor/Program Title</u>	<u>CFDA/ CSFA Number</u>	<u>Award/ Contract Grant Number</u>	<u>Expenditures</u>
<u>Federal Project-</u>			
Neighborhood Stabilization Program 2	14.256	B-09-CN-FL-0023	\$ <u>2,461,961</u>

**NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES**

**Schedule of Expenditures of Federal Awards, Continued**

**For the Year Ended March 31, 2015**

Note A - Basis of Presentation

The accompanying schedule of expenditures of federal awards includes the federal grant activity of Neighborhood Lending Partners, Inc. and is presented on the same basis as stated in Note 1, Summary of Significant Accounting Policies, in the accompanying combined financial statements. The information in this schedule is presented in accordance with the requirements of Audits of States, Local Governments, and Non-Profit Organizations.

## NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES

## Combining Statement of Financial Position

At March 31, 2015

Assets	NLP	NLPWF		NLPWF	NLPWF	NLPWF	NLPNF	Eliminations	Combined
		NSP 2	Total NLPWF						
Cash:									
Restricted	\$ -	1,788,618	7,452,666	9,241,284	2,268,323	1,233,581	-	-	12,743,188
Unrestricted	<u>3,737</u>	<u>-</u>	<u>1,897,866</u>	<u>1,897,866</u>	<u>4,746</u>	<u>17,410</u>	<u>-</u>	<u>-</u>	<u>1,923,759</u>
Total cash	3,737	1,788,618	9,350,532	11,139,150	2,273,069	1,250,991	-	-	14,666,947
Short-term investments	<u>-</u>	<u>-</u>	<u>728,367</u>	<u>728,367</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>728,367</u>
Cash and cash equivalents	3,737	1,788,618	10,078,899	11,867,517	2,273,069	1,250,991	-	-	15,395,314
Mortgage loans, net	-	-	987,919	987,919	95,000	-	-	-	1,082,919
Mortgage loans, CDFI, net	-	-	8,496,404	8,496,404	-	-	-	-	8,496,404
Mortgage loans, HHRP	-	-	5,611,510	5,611,510	-	-	-	-	5,611,510
Accrued interest receivable	-	-	192,069	192,069	2,492	2,824	-	-	197,385
Servicing fees receivable	-	-	23,147	23,147	6,391	-	-	-	29,538
Other receivables	109,666	-	264,817	264,817	6,967	-	(349,042) <sup>(b)</sup>	-	32,408
Property and equipment, net	982,584	-	-	-	-	-	-	-	982,584
Investment in affiliates	14,117,780	-	-	-	-	-	(14,117,780) <sup>(a)</sup>	-	-
Due from affiliate	500,000	-	-	-	-	-	(500,000) <sup>(b)</sup>	-	-
Other assets	<u>250,077</u>	<u>-</u>	<u>47,425</u>	<u>47,425</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>297,502</u>
Total assets	\$ <u>15,963,844</u>	<u>1,788,618</u>	<u>25,702,190</u>	<u>27,490,808</u>	<u>2,383,919</u>	<u>1,253,815</u>	<u>(14,966,822)</u>	<u>-</u>	<u>32,125,564</u>
<b>Liabilities and Net Assets</b>									
Liabilities:									
Accounts payable and accrued expenses	471,544	-	116,592	116,592	115,763	20,234	(349,044) <sup>(b)</sup>	-	375,089
NSP 2 payables	-	1,788,618	-	1,788,618	-	-	-	-	1,788,618
Note payable to bank	500,000	-	-	-	-	-	-	-	500,000
Escrow deposits	-	-	6,447,046	6,447,046	2,268,156	1,233,581	-	-	9,948,783
Due to the City of St. Petersburg	-	-	1,329,180	1,329,180	-	-	-	-	1,329,180
Due to Desoto County	-	-	3,191,594	3,191,594	-	-	-	-	3,191,594
Mortgage note payable	711,446	-	-	-	-	-	-	-	711,446
Due to affiliate	<u>-</u>	<u>-</u>	<u>500,000</u>	<u>500,000</u>	<u>-</u>	<u>-</u>	<u>(500,000)<sup>(b)</sup></u>	<u>-</u>	<u>-</u>
Total liabilities	<u>1,682,990</u>	<u>1,788,618</u>	<u>11,584,412</u>	<u>13,373,030</u>	<u>2,383,919</u>	<u>1,253,815</u>	<u>(849,044)</u>	<u>-</u>	<u>17,844,710</u>
Net assets:									
Unrestricted	<u>6,583,359</u>	<u>-</u>	<u>6,420,283</u>	<u>6,420,283</u>	<u>-</u>	<u>-</u>	<u>(6,420,283)<sup>(a)</sup></u>	<u>-</u>	<u>6,583,359</u>
Temporarily restricted									
CDFI Grants	5,225,206	-	5,225,206	5,225,206	-	-	(5,225,206) <sup>(a)</sup>	-	5,225,206
Other grants	<u>2,472,289</u>	<u>-</u>	<u>2,472,289</u>	<u>2,472,289</u>	<u>-</u>	<u>-</u>	<u>(2,472,289)<sup>(a)</sup></u>	<u>-</u>	<u>2,472,289</u>
Total temporarily restricted	<u>7,697,495</u>	<u>-</u>	<u>7,697,495</u>	<u>7,697,495</u>	<u>-</u>	<u>-</u>	<u>(7,697,495)</u>	<u>-</u>	<u>7,697,495</u>
Total net assets	<u>14,280,854</u>	<u>-</u>	<u>14,117,778</u>	<u>14,117,778</u>	<u>-</u>	<u>-</u>	<u>(14,117,778)</u>	<u>-</u>	<u>14,280,854</u>
Total liabilities and net assets	\$ <u>15,963,844</u>	<u>1,788,618</u>	<u>25,702,190</u>	<u>27,490,808</u>	<u>2,383,919</u>	<u>1,253,815</u>	<u>(14,966,822)</u>	<u>-</u>	<u>32,125,564</u>

<sup>(a)</sup> to eliminate investment in affiliates  
<sup>(b)</sup> to eliminate intercompany receivables and payables

## NEIGHBORHOOD LENDING PARTNERS, INC. AND AFFILIATES

**Combining Statement of Activities**  
**For the Year Ending March 31, 2015**

	<u>NLPWF</u>							
	<u>NLP</u>	<u>NSP 2</u>	<u>NLPWF</u>	<u>Total NLPWF</u>	<u>NLPSE</u>	<u>NLPNF</u>	<u>Eliminations</u>	<u>Combined</u>
Revenues:								
NSP2 grants	\$ -	1,041,524	-	1,041,524	-	-	(3,968) <sup>(c)</sup>	1,037,556
NSP2 program income	-	1,420,437	-	1,420,437	-	-	(45,664) <sup>(c)</sup>	1,374,773
Loan servicing fees	113,760	-	405,121	405,121	84,592	196,055	(113,760) <sup>(c)</sup>	685,768
Loan facilitation fees	-	-	203,617	203,617	74,491	37,897	-	316,005
Interest income, mortgage loans	-	-	188,115	188,115	3,042	241	-	191,398
Interest income and other	<u>(892,667)</u>	<u>-</u>	<u>43,316</u>	<u>43,316</u>	<u>995</u>	<u>-</u>	<u>919,667<sup>(c)</sup></u>	<u>71,311</u>
Total revenues	<u>(778,907)</u>	<u>2,461,961</u>	<u>840,169</u>	<u>3,302,130</u>	<u>163,120</u>	<u>234,193</u>	<u>756,275</u>	<u>3,676,811</u>
Expenses:								
NSP2 grant expenses	-	1,041,524	-	1,041,524	-	-	(3,968) <sup>(c)</sup>	1,037,556
NSP2 program expenses	-	1,420,437	-	1,420,437	-	-	(45,664) <sup>(c)</sup>	1,374,773
Salaries and employee benefits	140,760	-	653,867	653,867	38,399	139,200	-	972,226
Professional fees	-	-	79,749	79,749	16,554	12,168	-	108,471
Rental and maintenance	-	-	31,699	31,699	3,907	3,907	-	39,513
Office	-	-	64,072	64,072	9,497	1,160	-	74,729
Depreciation	-	-	31,369	31,369	-	-	-	31,369
Provision for loan losses	-	-	540,141	540,141	4,500	(42)	-	544,599
Interest expense	-	-	26,549	26,549	9,747	9,747	-	46,043
Travel	-	-	53,475	53,475	15,910	451	-	69,836
Return of SHIP funds	-	-	198,108	198,108	-	-	-	198,108
Other	<u>-</u>	<u>-</u>	<u>80,807</u>	<u>80,807</u>	<u>64,606</u>	<u>67,602</u>	<u>(113,760)<sup>(c)</sup></u>	<u>99,255</u>
Total expenses	<u>140,760</u>	<u>2,461,961</u>	<u>1,759,836</u>	<u>4,221,797</u>	<u>163,120</u>	<u>234,193</u>	<u>(163,392)</u>	<u>4,596,478</u>
Decrease in net assets	(919,667)	-	(919,667)	(919,667)	-	-	919,667 <sup>(a)</sup>	(919,667)
Net assets at beginning of year	<u>15,200,521</u>	<u>-</u>	<u>15,037,445</u>	<u>15,037,445</u>	<u>-</u>	<u>-</u>	<u>(15,037,445)<sup>(b)</sup></u>	<u>15,200,521</u>
Net assets at end of year	<u>\$ 14,280,854</u>	<u>-</u>	<u>14,117,778</u>	<u>14,117,778</u>	<u>-</u>	<u>-</u>	<u>(14,117,778)<sup>(b)</sup></u>	<u>14,280,854</u>

(a) to eliminate increase (decrease) in net assets of affiliates

(b) to eliminate fund balance of affiliates

(c) to eliminate intercompany revenue and expenses

## **Summary Schedule of Prior Audit Findings**



**HACKER, JOHNSON & SMITH PA**

Fort Lauderdale  
Orlando  
Tampa

Certified Public Accountants

## **Summary Schedule of Prior Audit Findings**

June 19, 2015

There were no prior audit findings or questioned costs relative to Federal awards identified in the audit of Neighborhood Lending Partners, Inc. for the year ended March 31, 2014.

**Independent Auditors' Report on Internal Control over Financial Reporting and  
on Compliance and Other Matters Based on an Audit of the Combined Financial  
Statements Performed in Accordance with Government Auditing Standards**



**Independent Auditors' Report on Internal Control Over Financial Reporting and  
on Compliance and Other Matters Based on an Audit of Combined Financial Statements  
Performed in Accordance with Government Auditing Standards**

The Board of Directors  
Neighborhood Lending Partners, Inc.  
Tampa, Florida:

We have audited in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Neighborhood Lending Partners, Inc. and Affiliates (the "Company"), which comprise the combined statement of financial position as of March 31, 2015, and the related combined statements of activities and cash flows for the year then ended and the related notes to the combined financial statements, and have issued our report thereon dated June 19, 2015.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the combined financial statements, we considered the Company's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the combined financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. *A material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Company's combined financial statements will not be prevented or detected and corrected on a timely basis. *A significant deficiency* is a deficiency or combination of deficiencies in internal control that is less severe than a material weakness, yet important enough to merit attention of those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be material weakness or significant deficiencies. Given these limitations during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Company's combined financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

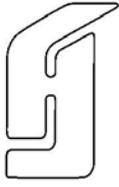
### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Company's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Company's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Hacker, Johnson & Smith PA*

HACKER, JOHNSON & SMITH PA  
Tampa, Florida  
June 19, 2015

**Independent Auditors' Report on the Internal Control Combined Report  
Applicable to Internal Control Over Financial Reporting Based on an Audit of  
Financial Statements and Internal Control Over Compliance in Accordance  
With OMB Circular A-133**



**Independent Auditor's Report on the Internal Control Combined Report Applicable to Internal Control Over Financial Reporting Based on an Audit of Financial Statements and Internal Control Over Compliance in Accordance with OMB Circular A-133**

The Board of Directors  
Neighborhood Lending Partners, Inc.  
Tampa, Florida:

**Report on Compliance for Each Major Federal Program**

We have audited the compliance of Neighborhood Lending Partners, Inc. and Affiliates (the "Company") compliance with the compliance requirements described in the OMB Circular A-133 Compliance Supplement that could have a direct and material effect on the Company's major federal program for the year ended March 31, 2015. The Company's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

**Management's Responsibility**

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal program.

**Auditor's Responsibility**

Our responsibility is to express an opinion on compliance for the Company's major federal program based on our audit of the compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Company's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major federal program. However, our audit does not provide a legal determination of the Company's compliance.

### **Opinion on Major Federal Program**

In our opinion, the Company complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended March 31, 2015.

### **Report on Internal Control Over Compliance**

Management of the Company is responsible for establishing and maintaining effective internal control over compliance with the compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Company's internal control over compliance with the requirements that could have a direct and material effect on the major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for the major federal program and to test and report on internal control over compliance in accordance with the Guide, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control over compliance.

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.



HACKER, JOHNSON & SMITH PA  
Tampa, Florida  
June 19, 2015

## **Schedule of Findings and Questioned Costs**



**Neighborhood Lending Partners, Inc.**  
**Schedule of Findings and Questioned Costs**  
**For the Year Ended March 31, 2015**

**Section I - Summary of Auditors' Results**

*Financial Statements*

Type of auditors' report issued: Unqualified

Internal control over financial reporting:

X Material weaknesses identified? \_\_\_ yes X no

X Reportable conditions identified  
that are not considered to be  
material weaknesses? \_\_\_ yes X none reported

Noncompliance material to financial  
statements noted? \_\_\_ yes X no

*Federal Awards*

Internal control over major program:

X Material weaknesses identified? \_\_\_ yes X no

X Reportable conditions identified  
that are not considered to be  
material weaknesses? \_\_\_ yes X none reported

Type of auditors' report issued on compliance for major program: Unqualified

Any audit findings disclosed that are required  
to be reported in accordance with Section  
510(a) of Circular A-133? \_\_\_ yes X no

Identification of major program:

*CFDA Number*

*Name of Federal Program*

14.256

Neighborhood Stabilization Program 2

Dollar threshold used to distinguish  
between type A and type B programs: \$300,000

Auditee qualified as low-risk auditee? X yes \_\_\_ no

*State Awards*

Internal control over major state project:

X Material weaknesses identified? \_\_\_ yes \_\_\_ no N/A

X Reportable conditions identified that are not considered to be material weaknesses? \_\_\_ yes \_\_\_ none reported N/A

Type of auditors' report issued on compliance for major state project: None

Any audit findings disclosed that are required to be reported under Rule 10.650. \_\_\_ yes \_\_\_ no N/A

Identification of major project: None

**Section II – Financial Statement Findings**

No reportable conditions, material weaknesses, or instances of noncompliance relating to the combined financial statements were identified that are required to be reported in accordance with paragraphs 5.18 through 5.20 of *Government Auditing Standards* or auditing standards generally accepted in the United States of America.

**Section III – Federal and State Award Findings and Questioned Costs**

No audit findings were identified that are required to be reported by section 510(a) of Circular A-133 or under Rule 10.650 of the Auditor General. No management letter is required under Rule 10.650 of the Auditor General.

If you have any questions please call Steve Kania at (813) 282-7228.

Very truly yours,

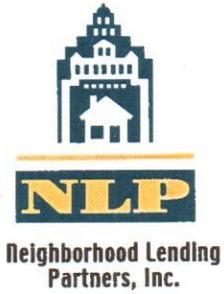
HACKER, JOHNSON & SMITH PA



Stephen R. Kania

SRK/yea

## **Corrective Action Plan**



## **Corrective Action Plan**

June 19, 2015

No corrective action plan is necessary because the auditors' did not identify any audit findings in connection with the audit of Neighborhood Lending Partners, Inc. for the year ended March 31, 2015.

